

Robert W. Kinney Jr. MSAC, CPA, CGMA

OPERATIONS and FINANCIAL MANAGEMENT

Background includes a full range of management, operational, financial, engineering, marketing, and computer system responsibilities.

Multi-functional... Highly analytical... Excellent administrator... Planner... Organizer.

Able to effectively communicate with all levels of an organization.

MAJOR RESPONSIBILITIES and ACCOMPLISHMENTS

Operations/Project Management

- .. **Vice President Purchasing/Region President** U S Home Corporation. I developed and managed all construction purchasing, budgets, material takeoffs, and data processing as well as negotiated all subcontractor agreements. Later, had sole responsibility for new project start-up, including development of model center, landscaping, decorating, staffing and marketing. Promoted to President Central Florida Region with responsibility for all regional operations and functions.
- .. **Division President** J. L. Mason Group. Was accountable for all operational activities statewide, including land acquisition, project design, project development, zoning and governmental approval processes, joint venture analyses and proposals, completion and liquidation of existing projects and supervision of accounting, purchasing, and design personnel.
- .. **Vice President/General Manager** Classic Homes, Inc. Performed all business operations, budgeting, marketing, and subcontract negotiations for more than 75 custom and semi-custom homes built on customers land.

Finance and General Administration

- .. **Vice President Finance** Scholz Master Builders. Established an in-house accounting system in compliance with Price Waterhouse guidelines and supervised the accounting staff. Prepared five-year cash flow and income projections. Developed and maintained computer programs for multiple variable analyses and projections. Prepared financial statements for submission to venture capitalists, as well as various state registration boards. Negotiated national contracts to supply franchise members with computer systems and equipment for use in a national information network. Assisted franchisees in setting up accounting systems. Analyzed builder joint venture proposals and was actively involved in direct sales of franchises to builders.

- .. Vice President Finance/Vice President Construction Operations Comprehensive Communities Corporation. Responsible for all construction and financial activities including SEC reporting, coordination and preparation for Peat, Marwick, Mitchell & Co audits and reviews. Also, I played a major role in turning around a situation on the verge of disaster. The company was recovering from Chapter 11 reorganization. Subcontractors had pulled out, overdrafts were significant, and embezzlement had occurred, schedules were not being met. Put the financial house in order by computerizing accounting functions, developed new budgets, controls and analyses. Renegotiated construction and mortgage loans, subcontractor agreements, and reestablished a positive cash flow. Completed construction on approximately 2000 residential units in 5 different projects. Handled closing functions on approximately 1200 units. Completed and closed units that had been sold and under contract for as long as 8 years. Debt was reduced from \$22 million to \$1 million and cash reserves were brought up to \$850,000 within two years.

Facility Management and Administration

- .. Facility Manager/Administrator of Planning Lockheed Martin Astronautics Group. Managed maintenance operations and supervisors for all HVAC systems, High Voltage Electrical Distribution systems, Steam Generating Plant and all Steam Distribution systems, as well as Security Access/Building Automation systems plant wide for a facility of 22,000 employees. Responsible for **all** maintenance operations at the Littleton System Center and Deer Creek Complex in addition to the Space Park and Hill areas on the Main Plant. Supervised and coordinated the activities of the maintenance planners and a 20,000+ item inventory and warehouse operation for a high technology facility of approximately 3.5 million square feet. Heavily involved in the implementation of a multiple site, networked HP computer system, including training of facilities, warehouse, and craft personnel to use it. Computer functions were developed for maintaining control of material and order process tracking for all facilities related construction and maintenance activities in addition to daily personnel scheduling activities.
- .. Facility Manager Rocky Flats Nuclear Weapons Facility. Facility Manager accountable for all maintenance operations simultaneously for three operational areas including Regulated and Sanitary Waste Operations, Plant Utility Services, and Environmental Restoration. Maintained all 13.8 KV Electrical Distribution Systems, Steam Generation, Waste Treatment, and Water Treatment plants equivalent to a small city with a population of 15,000 people. Supervised maintenance foremen responsible for all maintenance craft activities. Coordinated with Operations Management, Health and Safety, Engineering, Industrial Hygiene, Radiation Protection, and Facility Inspection to perform maintenance work packages. Performed pre-evolution safety and configuration briefings for all levels of work packages. Developed snow removal plan and supervised maintenance, repair and snow removal activities for all roads plant wide. Only manager qualified to directly supervise electrical work while energized. Managed all crane re-certification activities plant wide for over 150 certified cranes as both project manager and certified crane inspector.

EDUCATION and LICENSES

Certified Public Accountant (CPA) – Colorado License CPA.0032246
Chartered Global Management Accountant (CGMA) – AICPA/CIMA
Masters of Science – Accountancy – Keller Graduate School of Management – With Highest Honor
Bachelor of Science in Business Administration Major in Accounting – Auburn University
Advanced study in Taxation – University of Denver School of Law – Graduate Tax Program
Initial study in Electrical Engineering – Auburn University
Staff auditor with Peat, Marwick, Mitchell and Co. (KPMG)
Held Florida Certified General Contractor and Real Estate Licenses
Certified Fire and Life Safety System Inspector and Repair – Oklahoma State University
Certified Crane Inspection and Repair – Crane Certification Institute – Maitland, Florida